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FINAL THOUGHTS AND CHALLENGES

At this stage of the year where farewell parties and meetings are approaching, it is time to make a balance of what happened in 2019, of the proposed goals and difficulties. With this objective we meet Directors, members of the Commercial, Administrative - Financial and Technical Departments of URUD'OR together with producers and their technicians.

We are pleased to make you part of the following news: in this year URUD'OR S.A. was the largest exporter of citrus fruit in Uruguay with 37% of exports, being the largest exported volume of the last 5 years with 38,600 tons.

Likewise, as planned at the beginning of the year, we conducted export experiences to Southeast Asia with shipments to China and India. We hope to continue generating experience to consolidate in these markets.

In general terms, the exterior and interior quality of mandarins, lemons and oranges was consistent with those expected achieving a good performance of the product at destination. We will continue working to generate information at the national level to continue improving the condition of the varieties that require it. In the next year we hope to increase the volumes of new mandarins such as Oro-nules, Nankou, Tango and Orri.

*December has arrived!
The month where hopes are renewed,
It is time to share, celebrate what has been
achieved and toast for what will come.
It is the month of reunion and joy,
May Christmas fill us with inspiration for
the New Year that begins!*

*Merry Christmas and Happy
New Year 2020!!!*



PMA Fresh Summit Convention and Fruit Atracction



The URUD'OR S.A. team, integrated by Ing. Agr. Carlos María Fraschini with Ian McCulloch, was present in both international instances where they maintained an interesting and busy agenda of meetings with the most important actors in the sector. The strategic objective is maintained: strengthen the positioning of the Organization and reach new buyers.



PMA Fresh Summit Convention took place in California between October 17th and 19th while Fruit Attraction was held in Madrid, Spain from 20th to 22th of that same month. In the Fruit Attraction were present more than 2000 companies and 95,000 visitors being a key opportunity to meet new customers and business opportunities.

Training in post-harvest

At the end of October, Agronomic Engineer Ana Andrea Pastore responsible for the Technical Department of URUD'OR SA, with the co-financing of ANNI (National Research and Innovation Agency), made a trip to Spain and Germany in order to conduct a training technique in post harvest strategies.



View of the citrus area in south Valencia, Spain



Andrea Pastore next to the Technical Department of Greenyard, Germany



This training had as a specific objective to know tools available nowadays for the control of *Geotricum* sp because of the change in the Maximum Residue Limit (MRL) of propiconazole near in the future. As well as getting in knowlegde of more innocuous alternatives, leaving less residues of phytosanitary products in the fruit and contributing to obtain a product with the characteristics demanded by the markets.

Visit to IRTA—Cataluña, Spain

Quality Management System



In mid-October, technicians from the Technical Department of URUD'OR and AGRISUR have been trained to implement the update of GLOBAL GAP version 5.2.

We begin, as planned and like previous years, to perform internal inspections of the farms. We plan to finish them at the end of January, following the requirements of GLOBAL GAP version 5.2 and GRASP 1.3. We will also continue to carry out internal audits regarding the BRC protocol, version 8 according to plan, at the AZUCITRUS S.A and AGRISUR C.A.R.L packing plants.

Social

AND... IN 2019 THE
FAMILY GREW!!!!
CONGRATULATIONS!!!!




On September 25TH, **JUAN ANDRES** was born, the fourth son of Agronomic Engineerer **MARIANA NIN**, who serves as External Consultant of URUD'OR S.A.

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URUD'OR S.A. is a leading Organization in Uruguay which is composed by large, medium and small producers for the exporting of citrus fresh fruit, operating as an international

URUD'OR S.A. has implemented a strict quality management system auditing the production and packing process of all its associates, in order to assure that the final product reaches the quality standards that our customers require.

GLOBALG.A.P.

GRASP

HACCP

BRC-Global Standard
for Food Safety Issue 8