



# MORE ABOUT US

July, 2019

VOL. X, Nº 2

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## START OF 2019 SHIPMENTS

So far we have arrived in the US, EU, Brazil and Russia markets with an excellent fruit condition, good color and very good internal quality.

The harvest of early varieties that required degreening has been completed: Satsuma Okitsu and Owari, Oronules, Nankou and Clementins. Also the harvest of Clemenvilla and Navelina has ended. Meanwhile, the harvest and shipments of Lemon, Navelate, Nadorcott/W. Murcott and Salustiana continues.

This year, URUD'OR shipped the first full containers of the Nankou and Oronules varieties. Both had an excellent performance while completing the cold quarantine treatment necessary to enter the US; without having any skin damage. These are varieties of great precocity, easy peel and seedless.


During the March, April and May quarter, negative anomalies in precipitation and cool temperatures were observed in the north of the country, allowing harvests according to planification. In the south conditions have been normal for the time and this has allowed no delays in the harvest. However, in mid-June the country as a whole was under a climatic phenomenon with rainfall of the order of 200mm.


## Shipment Schedule


*July - August 2019*


WEEK	27	28	29	30	31	32	33	34
<i>W. Murcott/Nadorcott</i>								
<i>Lemon</i>								
<i>Navelate</i>								
<i>Salustiana</i>								
<i>Valencia</i>								

## WEATHER CONDITIONS

 In the February-March and April quarter, a negative anomaly was registered in the temperature of the order of 0.7°C for the northern region with absences of frost.

 Mid-June rainfall above normal around 200mm ended with the negative anomaly recorded in the previous months

 During the June-July and August quarter, precipitation is expected above normal for the whole country. It's distribution will not be the same and will generate two regions: southwest and northeast

 For the temperature it is expected that it will be higher in the whole country for this quarter



## LINDA FRUTA Visit

As usual in recent years, we were pleased to receive some of Linda Fruta technical and commercial team at the URUD'OR facilities in Montevideo.

In this meeting, technical and commercial experts from URUD'OR S.A., as well as from AZUCITRUS S.A. and AGRISUR C.A.R.L were present.

The results presentation of the 2018 harvest were evaluated together, exchanging opinions in order to improve the results obtained. We also visited the group's establishments, in the south and in the north of Uruguay.



This exchange is key to analyze the challenges, develop and raise strategies to improve the business between the participants.



## Quality Management System – External Audits

On May 13 and 14, the Quality Management System of the AZUCITRUS S.A. packinghouse was audited by the Certifying Body (LSQA) in order to renew the BRC certification in its current version (version 8). It's noteworthy that the AA rating was maintained in this new version, which is more demanding, demonstrating the commitment we have to work towards continuous improvement.

Likewise, the URUD'OR S.A Quality Management System was audited on June 17th by the Certification Body (LSQA) in order to renew the certification of the GLOBALG.A.P protocols and GRASP (Option 2), and COSTCO.

In the last week of June, the GLOBALG.A.P audits were carried out and GRASP in a sample of 5 farms members of the group and in the packinghouses of AGRISUR C.A.R.L and AZUCITRUS S. A. The news of this year is that all production sites (17) that make up the group will be GRASP certified.

## TANGO/TANGOLD

We announce with great satisfaction that in the month of July we will be exporting the first TANGO / TANGOLD tangerine pallets from the group's producers that have valid licenses granted and verified by the Eurosemillas company.

Each box will have a certification label of the variety for its correct identification and traceability.

It is the goal of URUD'OR to generate volume that allows us a greater export of this variety in the coming years !!!



It will guarantee our customers that the origin of the fruit is from producers with a license of the protected variety

## Genetic improvement of Citrus: INIA-FAGRO

During the month of May was carried out in the Experimental Station of INIA Salto Grande the day of presenting new tangerine hybrids of intermediate maturity which was attended by the Technical Department of URUD'OR S.A.

This program is carried out by professionals from INIA (National Institute of Agricultural Research) and FAGRO (Faculty of Agronomy, University of the Republic), which seeks to work on a proactive profile of integrated citrus production oriented to export, to improve the condition and quality of fruit, increasing its added value and the consolidation of overseas markets ([www.inia.uy](http://www.inia.uy))

During the day, there were national varieties that present the characteristics of not generating seed, a essential aspect in current markets, easy to peel, high amount of juice and excellent flavor. In addition to the presentation there was a tasting of the new hybrids and the demonstration module was visited.





*The traces of people who walked together are NEVER MISSED*



Saying goodbye to a co-worker when he retires generates unsettled feelings: joy at the beginning of his new stage, mixed with a bit of affliction as he won't be day after day to listen or give a word of encouragement.

Saying goodbye to a partner when he is no longer physically with us is a bit more difficult. Today we have to mention Alegre Sasson, who for years was a member of the Board of URUD'OR S.A on behalf of AGRISUR C.A.R.L.

Alegre began his life as a producer in the 80s with the installation of one of his ventures called Hortifrutícola Kiyú. Years later, it would also promote the installation of Frutícola Libertad. The citriculture was always its main item, although apples, pears, kakis and proteas also conquered him. He was one of the founders of the cooperative AGRISUR C.A.R.L. promoting the export of citrus fruits through what is now URUD'OR S.A. Technicians linked to national research institutions such as Faculty of Agronomy, INIA and Clemente Estable, were able to find in Alegre and in their establishments a place of welcome for the installation of tests necessary for the technological advancement of the entire citrus sector.

Its most important bastion at the technical level in recent times was related to the inclusion of new varieties. He thought to increase market share in those that were more attractive and achieve high levels of customer satisfaction. And thus contribute to maximize the profitability of the producers linked to our Organization. He had URUD'OR S.A objectives very present in the daily task. Entrepreneur, enthusiast and optimist are the best adjectives to describe him.

Alegre ... without a doubt we will miss you and have the certainty that you have left your mark on those of us who enjoy working in the citrus industry.



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URUD'OR S.A. is a leading Organization in Uruguay which is composed by large, medium and small producers for the exporting of citrus fresh fruit, operating as an international supplier since 1963.

URUD'OR S.A. has implemented a strict quality management system auditing the production and packing process of all its associates, in order to assure that the final product reaches the quality standards that our customers require.

GLOBALG.A.P.

GRASP

HACCP

BRC-Global Standard for  
Food Safety Issue 8